

# Open Door Campaign

## Common Questions & Answers

### 1. Where did the campaign title, “Open Door” come from?

An open door communicates an environment that is inviting and welcoming to all – an “arms wide open” entrance that has no barriers to overcome and is open to all. All includes the elderly and those with special needs which ADA compliance will achieve. Ultimately, an open door to the Gospel message is our desire, for we have the words of life which people who live here today, and the people who will live here tomorrow, need to hear. At present, our first impression to the community does not represent the adoration we feel toward our awesome God.

*Mark 1:33 The whole town gathered at the **door**,*

*Colossians 4:3 And pray for us, too, that God may **open a door** for our message, so that we may proclaim the mystery of Christ,*

*Revelation 3:8 I know your deeds. See, I have placed before you **an open door** that no one can shut. I know that you have little strength, yet you have kept my word and have not denied my name.*

### 2. What is our motivation for this project?

**First:** God is moving at GateWay. Attendance and engagement continue to grow and we are expanding parking on Sunday mornings to Enterprise in order to accommodate this growth. Because of the addition of the courtyard upgrades, we can accommodate seating for what once took two services. We still have the ability to add another service and will do so when needed. For the first time in our history there are 247 people involved in a small group. With over 550 people now actively involved in the life of the church it’s clear that God is breathing new life into our congregation.

**Second:** We believe that **our church building is one of the most important buildings in Scotts Valley**; but it does not look like it. It is a gathering place where new life in Christ begins, lives are transformed, and souls are reunited with their Creator. We are the largest evangelical, protestant church in North Santa Cruz County and yet we have a building with no defined entrance and one that is seriously outdated (60+ years old). It was built at a time when Scotts Valley was a “sleeper town” and it fit in with community standards at the time. Think of the difference today in modern commercial and public buildings as compared to buildings from the 1960’s. Buildings today have much higher standards: coffee shops, movie theaters, libraries, schools, grocery stores, gas stations and so forth. Standards that communicate relevancy and value to the end user. We want a building that announces to our community that we are open, inviting, and have a message relevant to their lives. We want entry ways, bathrooms and a kitchen that represents the 2020’s in appearance, functionality, and especially ADA accessibility. Adhering to the American Disabilities Act makes our chapel, bathrooms, Culwell Den, kitchen, and Youth Center more accessible to all people; the elderly as well as those with special needs. This is a compassionate update that we absolutely must make.

**Third:** The generations who came before us sacrificed greatly to provide a 6-acre campus, including all church and school buildings, and zero debt. We long to bless those coming after us with an updated campus that God can use to continue to reach this community.

**The foyer represents the first building ever to be torn down and replaced.** Over the past 20 years, several campus improvements have been made (purchase of the dirt parking lot, removal of the Sun Room, tree removal, remodel of the Culwell Den, remodel of the Youth Center, remodel of our children's rooms and children's bathroom, and remodel of the church office) but never have we made such a significant improvement to our main building – the chapel. Just as our campus is being renovated, we see God renovating His people as well and preparing the church for the future of making Him known in our community.

### **3. What is the scope of the project?**

- A. To tear down and replace the foyer (entrance) to the chapel. Increase the footprint of the foyer and have double door, glass entrances on both the south and north sides. All entrances will be ADA compliant. Parking places at the entrance will be designated handicap parking.
- B. To install a new HVAC system for the foyer with cooling vents installed at the rear wall of the chapel.
- C. To add a slurry seal to the asphalt on the south side of the chapel (the property facing Granite Creek Road) and restripe the parking spots.
- D. Our scope covers the contract with our general contractor, architect, appropriate engineering services, contingencies and city permits
- E. **Completed**-To bring entry ways to Youth Center, Culwell Den and pass-through Hallway up to ADA standards. To replace the side entrance doors to the Youth Center with glass doors.
- F. **Completed**-To change the exterior of the south side of the chapel, and the three exterior sides of the foyer from stucco to board & batten and repaint.
- G. **Completed**-To remodel the men's and women's bathrooms in the Wallace Building. This includes new flooring, fixtures, walls and stalls. The bathrooms will be updated to ADA standards.
- H. **Completed**-To remodel the kitchen and extend its length by eliminating the storage closet used by the school. Create new entrances to the kitchen to discourage people from walking straight through the kitchen. Reconfigure plumbing and electrical. To replace the flooring, lighting, gas range, counters, lighting, sinks and shelving.
- I. **Completed**-To make the hallway bathroom ADA compliant with courtyard entrance.
- J. **Completed**-To relocate the tech/sound booth within the walls of the chapel.
- K. **Completed**-A weatherproof covering over the courtyard. Replace gutters, stucco and paint on the Children's Wing, Youth Center and Culwell Den.

### **4. When will construction begin and end?**

The Open Door renovation began in 2020. The work of the foyer has been delayed due to planning review, a contractor change and construction costs. Construction on the foyer is slated to begin mid-March 2023 and end by August 31, 2023.

**5. How much will finishing the “Open Door Project” cost and how did we arrive at that number?**

The cost to finish the Open Door Project is estimated at \$1,100,000.00. (A through D listed under question #1.) To date we have invested \$544,465.00 in this project. As of February 2023, we have \$898,625.00 set aside which includes income from cash donations, a family trust inheritance and funds transferred from our general fund. To fully fund this project, we need to raise an additional \$201,374.00 by the end of August 2023. As is true with all donations, cash or in-kind, all Open Door donations are fully tax-deductible. Online giving is enabled.

<b>Project Income</b>	
2015 Master Plan Account Balance	\$ 11,644.81
2018 Cash Donations	\$ 250.00
2018 Family Trust Donation	\$ 400,616.96
2018 General Fund Transfer	\$ 110,000.00
2019 Family Trust Donation	\$ 8,803.10
2020-23 Open Door Cash Donations	\$ 911,775.66
<b>Total</b>	<b>\$ 1,443,090.53</b>

<b>Project Investments Completed</b>	
Kitchen	\$ 93,957.22
JH Bathrooms	\$ 84,388.38
Courtyard Cover, Paint, Stucco & Gutters	\$ 74,971.95
Siding	\$ 72,593.87
ADA Ramps	\$ 70,000.00
Architect/Permits	\$ 68,736.53
Engineering Plans	\$ 40,000.00
City of Scotts Valley Compliance	\$ 27,950.00
Tech Booth	\$ 11,866.85
<b>Total</b>	<b>\$ 544,464.80</b>

<b>Current Cash Balance</b>	
Project Income	\$ 1,443,090.53
Project Investments Completed To Date	\$ (544,464.80)
<b>Cash Balance</b>	<b>\$ 898,625.73</b>

<b>Completion Cost Estimates</b>	
Foyer Construction, ADA & Contingencies	\$ 1,100,000.00
<b>Total</b>	<b>\$ 1,100,000.00</b>

<b>Funds Needed to Complete "Open Door"</b>	
Cost Estimates Includes Contingency	\$ 1,100,000.00
Cash Balance	(\$898,625.73)
<b>Campaign Goal</b>	<b>\$ 201,374.27</b>

**6. What impact will this project have on numerical growth?**

There is no way to accurately correlate growth in attendance with an updated campus. However, we do know from experience five relevant facts. First, visitors to the church express difficulty in finding our chapel entrance – we want to make our entrance obvious. Second, our guests who are elderly or have special needs have difficulty negotiating entrances and doorways that are near impossible to use. They will be more likely to return when our buildings are easier to enter, exit and move around in. Third, many people come to our church by simply driving by. As we modernize our building, we will be more attractive and inviting which will likely increase people visiting and checking us out. Fourth, as the church becomes more aesthetically appealing, it will also become more appealing for church members to invite family and friends. And lastly there is a psychological element at work. As the renovation takes place, there will be a higher interest level in what is happening on campus. We will be communicating to our community that there's life at GateWay.

**7. How will the Open Door campaign help the church body to grow spiritually?**

There is a tremendous amount of faith that must be exercised through giving to bring this project to completion. Each person at GateWay is being asked to seek God's will for their financial involvement. Open Door provides an opportunity for every family member to pray, to seek God's will, and to be stretched in their faith and giving. **We are not looking for everyone to make an equal contribution, but we do pray that everyone will make an equal sacrifice.** When it comes to spiritual growth, the giving of the resources He has put in our possession is an excellent avenue to allow trust and faith in God to grow.

**8. Is there a team of people from the church who have been working on this project?**

Pastor Ron Marsh was given oversight to this project during the design phase and Pastor Fred Hennes gave oversight to the project. Upon Pastor Fred's retirement, Pastor Ron has been working with Pastor Dan Bowman and elder Rick Sage to move the project forward. Rick Sage brings 40 years of experience as a licensed general contractor providing oversight to a broad range of commercial construction projects locally and around the world. He will serve as our construction manager.

**9. Who is the architect and builder?**

Willie Mayfield conceptually designed this project in 2019. MJM Engineering brought the concept into reality and developed the plans required to get the city's approval and permit. MJM will be working with our new general contractor, Hazen Construction, to complete the project. Steve Hazen is a well-known contractor in the area and has done extensive work both residentially and commercially. He also has a personal connection to our campus with both his children and grandchildren attending Baymonte.

**10. How will we raise the \$201,374.00 needed to finish this project?**

A donation appeal will be made to everyone who considers GateWay Bible Church as their home church. The window for us to receive donations will be March through August of

2023. Since we will have a 6-month period where four different funds will be open for donations, the following distinctions are important to consider:

- A. General Fund giving comes from a percentage of a person's income. We teach that it should be (a) regular, (b) given joyfully and (c) given sacrificially. It is the number one priority when giving to GateWay and it should not be reduced or replaced in order to give to the Open Door Campaign.
- B. Global Impact Fund (Faith Promise) giving is a promise made in faith reported annually (at year end). This fund supports our global and local partners and enable us to fulfill the Great Commission beyond the confines of our campus. It is promised, through prayer and given "above & beyond" General Fund giving as prompted by the Holy Spirit. A Faith Promise stretches your level of giving and grows you in sacrificial, joyful giving.
- C. Benevolence Fund giving remains a "love offering" given whenever you are prompted by the Holy Spirit to do so, if at all. The majority (90%) of benevolence gifts are used to support fellow GateWay members experience a financial hardship.
- D. Open Door Fund giving typically comes from a person's reserves or assets. It likely will come from savings, or the liquidation of a tangible asset such as an automobile, boat, motorcycle, jewelry, private collections, etc. Giving to a capital campaign may likely reflect a change to your cost of living expenses, at least in the short run, to free up additional cash. Capital campaign giving causes us to radically loosen our grip on material things.

**11. Is it reasonable to raise \$201,374.00 in a few months?**

With God all things are possible! He has been faithful and so have our people. We are currently at approximately 81% of the total needed to finish the project. This is the final stretch, and we will continue to rely on the movement of God upon the hearts of His people, and the generosity of the GateWay family. Everyone is invited to participate in giving to this project as God enables. The pastors and elders believe that God is 100% behind this project and the leadership is fully trusting that He will provide.

**12. What if all the money does not come in?**

We are committed to not go into long-term debt to complete this project. Therefore if there are not adequate funds to complete this project, we will consider reducing some portion of the overall scope of the project. Our priority will remain the foyer renovation, with other items potentially delayed.

**13. What if more than the expected amount comes in?**

Any excess will be used to fund any unforeseen cost overruns or be reserved for future campus improvements – to be determined later. We have considered additional improvements like repairing asphalt, building a play structure where young children meet during our fellowship time, adding landscaping and more.

**14. How will this affect our overall budget?**

The possibility exists that donations to other funds may get diverted and impact our existing ministries. We will do our best to communicate that it would be better to not give to the

Open Door Campaign, than to divert your giving from one of the other funds. National research based on church construction campaigns show that once the campaign is completed, overall giving tends to increase as many people grow in their faith and giving during the process, learning **the important lesson that God can be trusted in all things.**

**15. Will Baymonte help with Open Door Campaign?**

We love sharing our campus with Baymonte and having our campus used every day of the week. The lease agreement with the school is that each entity financially covers the maintenance, repair and improvement of the buildings they primarily occupy. Over the years Baymonte has made numerous campus improvements without GateWay's help. During the conceptual phase of this project, Baymonte was asked if they would be able to financially participate. Unfortunately, the school is raising dedicated funds and undertaking their own improvement projects to their preschools and are therefore not able to participate.

**16. Why don't we build a whole new chapel?**

Our chapel meets our needs, and those of the school. We have adequate seating available and if God were to bless us with significant growth, we have the option to add an additional service (or two). Seating capacity is not an issue, however the outdated look and feel of the exterior foyer and chapel, as well as uncompliant ADA standards (we believe) is a barrier to presenting ourselves as an inviting, open church. To raise money for a need that does not exist is not prudent. Additionally, the cost would likely be greater than what we could raise which would then require taking on long-term debt.

**17. Will the foyer have any additional uses?**

The foyer will expand toward the Wallace Building by 12 feet. This additional floor space will create an environment conducive to medium sized gatherings of 30 people or less. (Of course not during Sunday morning unless used as an overflow worship space.)

**18. What impact will construction have on the ministry of the church and school?**

We anticipate some minor interruptions during the construction window. We will still hold worship services in the chapel, although people may need to enter and exit through the courtyard doors. Parking spots will be fewer, but we will utilize the parking available to us at Enterprise lot. Being on campus during the "dust" will be an exciting, memorable time. The impact on Baymonte will be for a few months affecting traffic flow and parking. Most of this project will take place during the summer months when the school is closed.