

Open Door Campaign

Common Questions & Answers

1. What is the scope of the project?

- A. To tear down and replace the foyer (entrance) to the chapel. Increase the footprint of the foyer and have double door, glass entrances on the both the south and north sides. Most importantly, all entrances will be ADA compliant. Parking places at the entrance will be designated handicap parking.
- B. To install a new HVAC system for the foyer with cooling vents installed at the rear wall of the chapel.
- C. To bring all entry ways to the Youth Center, Culwell Den and pass-through Hallway up to ADA standards. To replace the side entrance doors to the Youth Center with glass doors.
- D. To change the exterior of the south side of the chapel, and the three exterior sides of the foyer from stucco to board & batten and repaint.
- E. To remodel the men's and women's bathrooms in the Wallace Building. This includes new flooring, fixtures, walls and stalls. The bathrooms will be updated to ADA standards.
- F. To remodel the kitchen and extend its length by eliminating the storage closet used by the school. Create new entrances to the kitchen to discourage people from walking straight through the kitchen. To replace the flooring, oven stove, counters, sinks and shelving.
- G. To make the hallway bathroom ADA compliant.
- H. To relocate the tech/sound booth within the walls of the chapel.
- I. To add a slurry seal to the asphalt on the south side of the chapel (the property facing Granite Creek Road) and restripe the parking spots.
- J. Our scope covers the contract with our general contractor, architect, appropriate engineering services and city permits.

2. What is our motivation for this project?

Primary Motivation: We believe that **our church building is one of the most important buildings in Scotts Valley**; but it does not look like it. It is a gathering place where new life in Christ begins, lives are transformed, and souls are reunited with their Creator. We are the largest evangelical, protestant church in North Santa Cruz County and yet we have a building with no defined entrance and one that is seriously outdated (55+ years old). It was built at a time when Scotts Valley was a "sleeper town" and it fit in with community standards at the time. Think of the difference today in modern commercial and public buildings as compared to buildings from the 1960's. Buildings today have much higher standards: coffee shops, movie theaters, libraries, schools, grocery stores, gas stations and so forth. Standards that communicate relevancy and value to the end user. We want a building that announces to our community that we are open, inviting, and have a message relevant to their lives. We want entry ways, bathrooms and a kitchen that represents the 2020's in appearance, functionality, and especially ADA accessibility. Adhering to the American Disabilities Act makes our chapel, bathrooms, Culwell Den, kitchen, and Youth Center more accessible to all people; the elderly as well as those with special needs. This is a compassionate update that we absolutely must make.

Secondary Motivation: The generations who came before us sacrificed greatly to provide a 6-acre campus, including all church and school buildings, and zero debt. We long to bless those coming after us with an updated campus that God can use to continue to reach this community. The foyer represents the first building ever to be torn down and replaced. Over the past 20 years, several campus improvements have been made (purchase of the dirt parking lot, removal of the Sun Room, tree removal, remodel of the Culwell Den, remodel of the Youth Center, remodel of our children's rooms and children's bathroom, and remodel of the church office) but never have we made such a significant improvement to our main building – the chapel. Just as our campus is being renovated, we see God renovating His people as well and preparing the church for the future of making Him known in our community.

3. What impact will this project have on numerical growth?

There is no way to accurately correlate growth in attendance with an updated campus. However, we do know from experience five relevant facts. First, visitors to the church express the difficulty of finding our entrance – we want to make our entrance obvious. Second, our guests who are elderly or have special needs have difficulty negotiating entrances and doorways that are near impossible to use. They will be more likely to return when our buildings are easier to enter, exit and move around in. Third, many people come to our church by simply driving by. As we modernize our building, we will be more attractive and inviting which will likely increase people visiting and checking us out. Fourth, as the church becomes more aesthetically appealing, it will also become more appealing for church members to invite family and friends. And, fifth there is a psychological element at work that “if you build it, they will come.” There will be a calling to attention of our community that “something” (presumably something good) is going on at GateWay.

4. How will the Open Door campaign help the church body to grow spiritually?

There is a tremendous amount of faith that must be exercised, through giving, to bring this project to completion. Each person at GateWay is being asked to seek God's will for their financial involvement. This fund raiser provides every church family the opportunity to pray, to seek God's will, and to be stretched in their faith and giving. We are not looking for everyone to make an equal contribution, but we do pray that everyone will make an equal sacrifice. When it comes to spiritual growth, the giving of the resources He has put in our possession is an excellent avenue to allow trust and faith in God to grow.

5. Where did the campaign title, “Open Door” come from?

An open door communicates an environment that is inviting and welcoming to all – an “arms wide open” entrance that has no barriers to overcome and is open to all. All includes the elderly and those with special needs which ADA compliance will achieve. Ultimately, an open door to the Gospel message is our desire, for we have the words of life which people who live here today, and the people who will live here tomorrow, need to hear. At present, our first impression to the community does not represent the adoration we feel toward our awesome God.

*Mark 1:33 The whole town gathered at the **door**,*

*Colossians 4:3 And pray for us, too, that God may **open a door** for our message, so that we may proclaim the mystery of Christ,*

*Revelation 3:8 I know your deeds. See, I have placed before you **an open door** that no one can shut. I know that you have little strength, yet you have kept my word and have not denied my name.*

6. Is there a team of people from the church who have been working on this project?

Pastor Ron Marsh has given oversight to this project during the design phase. He created a team consisting of three church members: Eric Timm (retired construction trades), David Demetrus (retired contractor), and Ann Burt (retired architect). This team has defined the scope of this project and created the renovation concept to which we will be working. Pastor Fred Hennes is being handed the baton to lead the fundraising of this project and provide oversight to our contractor to bring this project through to completion.

7. Who is the builder and architect?

Willie Mayfield is our local architect who conceptually designed this project. Willie specializes in church buildings and has designed many of Mount Hermon's buildings, Santa Cruz Bible Church and many other projects. All construction documentation is being provided by our contractor.

Nathan Hudson has been selected as our contractor. Nathan's family occasionally attend GateWay and his three children attended Baymonte. He has done extensive work on our campus including: demolition of the Sun Room, remodel of the Baymonte Teacher Lounge, remodel of the Baymonte after school Care Room, expansion of the Church Office carport, concrete walkways from the dirt parking lot to the office and school, installation of an elevator in the Wallace Building, sewer line replacement, sports field drainage and tree removal. He has done extensive work at Camp Hammer, and he has recently built the new Starbucks on Mt. Hermon Road, and 25 homes on Scotts Valley Drive as well as numerous other commercial and residential projects in Scotts Valley.

8. How much will this project cost and how did we arrive at that number?

This project is budgeted at \$847,493. This includes the entire scope (A thru J) listed under question #1. These figures have been provided to us in a contract by our general contractor, and in discussions with our architect and the church campus renovation team.

We have \$781,315 set aside toward this project which includes income from cash donations, a trust inheritance and funds transferred from our general fund. To fully fund this project we need to raise an additional \$75,000 by the end of August 2020. As is true with all donations, cash or in-kind, all Open Door donations are fully tax-deductible. On-line giving is enabled.

Total Cost Estimate	
2018 Architect Fees	\$ 6,587.97
2019 Architect Fees	\$ 16,341.81
2019 Youth Center Investments	\$ 23,148.56
2020 Tech Booth Relocation	\$ 15,000.00
2020 Budget Architect/City Fees	\$ 31,491.07
2020 Budget Renovation Contract	\$ 755,000.00
Total Cost Estimate	\$ 847,569.41

Sources of Income	
2015 Master Plan Account Balance	\$ 11,644.81
2018 Cash Donations	\$ 250.00
2018 Von Carnap Trust A	\$ 400,616.96
2018 General Fund Transfer	\$ 110,000.00
2019 Von Carnap Trust B	\$ 8,803.10
2020 Cash Donations	\$ 250,000.00
Total Income to Date	\$ 781,314.87

Additional Funds Required	
Total Cost Estimate	\$ 847,569.41
Cash at End of Project (Reserve)	\$ 8,745.46
Total Source of Income	(\$781,314.87)
Capital Campaign Goal	\$ 75,000.00

9. How will we raise the \$75,000 needed for this project?

A donation appeal will be made to everyone who considers GateWay Bible Church as their home church. The window for us to receive donations will be May through August of 2020. Since we will have a 4 month period where four different funds will be open for donations, the following distinctions are important to consider:

- A. General Fund giving comes from a percentage of a person’s income. We teach that it should be (a) regular, (b) given joyfully and (c) given sacrificially. It is the number one priority when giving to GateWay and it should not be reduced or replaced in order to give to the Open Door Campaign.
- B. Faith Promise giving is a promise made in faith reported annually (at year end). This fund supports our global and local partners and enable us to fulfill the Great Commission beyond the confines of our campus. It is promised, through prayer and given “above & beyond” General Fund giving as prompted by the Holy Spirit. A Faith Promise stretches your level of giving and grows you in sacrificial, joyful giving.

- C. Benevolence Fund giving remains a “love offering” given whenever you are prompted by the Holy Spirit to do so, if at all. The majority (90%) of benevolence gifts are used to support fellow GateWay members experience a financial hardship.
- D. Open Door Campaign giving typically comes from a person’s reserves or assets. It likely will come from savings, or the liquidation of a tangible asset such as an automobile, boat, motorcycle, jewelry, private collections, etc. Giving to a capital campaign may likely reflect a change to your cost of living expenses, at least in the short run, to free up additional cash. Capital campaign giving causes us to radically loosen our grip on material things.

10. Is it reasonable to raise \$75,000 in a few months, especially in consideration of COVID-19?

With God all things are possible and since the Shelter-in-Place took effect we have already received \$250,000 in unsolicited cash donations. To raise the remaining \$75,000 we will rely on movement of God upon the hearts of His people, and the generosity of the GateWay family. We desire that all who are able give to this project, as God enables, so that we can all participate in the blessing it brings. We believe that God is 100% behind this project and the leadership is fully trusting that He will provide.

11. What if all the money does not come in?

We are committed to not go into long-term debt to complete this project. Therefore if there are not adequate funds to complete this project, we will consider reducing some portion of the overall scope of the project. Our priority will remain the foyer renovation, with other items potentially delayed.

12. What if more than the expected amount comes in?

Any excess will be used to fund any unforeseen cost overruns, or be reserved for future campus improvements – to be determined later. We have thought about improvements to our courtyard, building a play structure where young children meet during our fellowship time, repairing other asphalt, adding landscaping and more.

13. How will this affect our overall budget?

The possibility exists that donations to other funds may get diverted and impact our existing ministries. We will do our best to communicate that it would be better to not give to the Open Door Campaign, than to divert your giving from one of the other funds. National research based on church construction campaigns show that once the campaign is completed, overall giving tends to increase as many people grow in their faith and giving during the process, learning **the important lesson that God can be trusted in all things.**

14. Will Baymonte help with Open Door Campaign fund raising?

We love sharing our campus with Baymonte and having our campus used every day of the week. The lease agreement with the school is that each entity financially covers the maintenance, repair and improvement of the buildings they primarily occupy. Over the years Baymonte has made numerous campus improvements without GateWay’s help. During the conceptual phase of this project, Baymonte was asked if they would be able to financially participate. Unfortunately, the school is raising dedicated funds and undertaking

their own improvement projects to their preschools and are therefore not able to participate.

15. Is the church ready for a fund raiser of this magnitude?

The only other fundraiser in the past 20 years was called Field of Dreams, which was for \$125,500 to purchase the dirt parking lot next to the church office. It was introduced to the congregation in May of 2003 and Sunday, June 8, 2003 was designated for the receipt of all Field of Dreams offerings and pledges. On that one Sunday 70% of the total was received in cash with the remaining 30% pledged and received by the end of the year. In 2003, our annual church budget was \$558,000 compared to this year's overall budget of \$997,000. Given that fact that we have not asked for a capital appeal in many years, and our larger overall budget, we believe this goal is attainable with God's help.

16. Why don't we build a whole new chapel?

Our chapel meets our needs, and those of the school. We have adequate seating available at both worship services and if God were to bless us with significant growth, we have the option to add an additional service (or two). Seating capacity is not an issue, however the outdated look and feel of the exterior foyer and chapel, as well as uncompliant ADA standards (we believe) is a barrier to presenting ourselves as an inviting, open church. To raise money for a need that does not exist is not prudent. Additionally, the cost would likely be greater than what we could raise which would then require taking on long-term debt.

17. Will the foyer have any additional uses?

The foyer will expand toward the Wallace Building by 12 feet. This additional floor space will create an environment conducive to medium sized gatherings of 30 people or less. (Of course not during Sunday morning unless used as an overflow worship space.)

18. When will construction begin and end?

Construction is slated to begin May 11, 2020 and end by August 28, 2020. A construction trailer will be placed on site as well as fencing around the foyer. The timing of this project could not be better, as we are currently live streaming our worship services and not using our campus; either on Sundays by the church or during the week by Baymonte.

19. What impact will construction have on the ministry of the church?

Once we are again allowed to meet, we anticipate only minor interruptions during the construction window. We will still hold worship services in the chapel, although people may need to enter and exit through the side door. Parking spots will be fewer, but we have an abundance of parking. As the bathrooms are worked on, we will direct people to other bathrooms on campus. As the kitchen is redone, we will be able to use the Culwell Den for snack and coffee preparation for both Sunday morning and youth group nights. Being on campus during the "dust" will be an exciting, memorable time. To prepare our children for construction, the theme for VBC this year is "Concrete & Cranes; Building on the Love of Jesus."

20. What impact will construction have on the ministry of the school?

Like GateWay, the impact on Baymonte will be minimal. Most of this project will take place during summer months when the school is closed. In the fall, though we do not anticipate this, Baymonte may need to work around the availability of the kitchen, bathrooms, or chapel for a week or two.